## GETTING TO KNOW BM PRO.

Our Garage Pro concept is designed to help garages and technicians both learn and earn with BM Catalysts. It comprises of two online environments: an e-learning platform, BM Garage Pro, and a loyalty programme, BM Rewards Pro.

ENGINEERED FOR CAREER EXCELLENCE



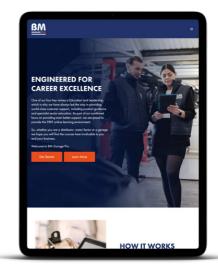


## **BM GARAGE PRO**

BM Garage Pro is our e-learning platform, designed to help improve knowledge and understanding on hot end emissions products at an installer level. It will provide users with training and resources in a bid to help reduce warranties, while also driving brand loyalty to improve your sales on our product groups.

- Increased awareness of accessory products such as fitting kits and pressure pipes should generate improved demand from installers and create upsell opportunities for your business.
- Enhanced product knowledge should lead to fewer warranty returns.

BM Garage Pro can also be accessed by distributor branch staff who want to enhance their product and technical knowledge.



bmgaragepro.com





## **BM REWARDS PRO**

BM Rewards Pro is our loyalty programme, designed to reward installers each time they choose BM Catalysts to service their need for hot end emissions products. The idea is simple: The installer purchases a BM Catalysts product from a distributor, registers it at the time of installation and in return, receives Pro Points. These points can be redeemed for a reward from a wide range of options, or users can choose to claim an extended manufacturer's warranty.

- Product registration should make the warranty process more efficient given that the required information has already been provided by the installer.
- The initiative should drive brand loyalty towards BM Catalysts products so that installers are actively requesting them over those of other brands.



bmrewardspro.com

## **EXCEEDING EXPECTATIONS**



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